



VJ Stanley

595 Hague St., Rochester, NY 14606
37 Clyde Ave., Buffalo, NY 14215
585-546-4656 800-295-0000 fax 585-546-5741
www.VJStanley.com

Explanation of Pump Rep Change

March 23, 2018

An Open Letter to Our Great Customers

It is an exciting time here at VJ Stanley as we proudly start our new partnership with the Patterson Pumps Company as their Upstate New York Representative. Patterson Pumps Company is one of the world's leading suppliers of quality pumps for the Plumbing, HVAC, Fire, Industrial, Flood Control and Municipal markets.



The addition of Patterson Pumps to our current offerings has prompted inquiries about our relationship moving forward with Armstrong Fluid Technology.

Although we have taken a different path for the Bid/Spec/Design /Build portion of our rep agency, let us assure everyone that we are still the leading Armstrong Fluid Technologies Service Parts Distributor in the Nation and will continue to be in the future. Also, we can still build you a pump that meets your pumping parameters from our extensive stock and ship it to you within a few days.

As always, VJ Stanley is here to support you with our extensive knowledge and pump expertise. Look for more information on our new line, Patterson Pumps in upcoming issues of our enews. We encourage you to forward this information to everyone in your organization who would find it helpful.



Patterson Intuition

Bill Victor & Joel Scott
VJ Stanley Owners

Chris Lavelle
VJ Stanley General Manager

VJ Stanley...Specializing in
Steam & Hydronic Products
Sales & Service

Manufacturers' Representative & Wholesale Distributor since 1951
Over 90,000 Items in inventory!

Available 24/7 for Emergency Parts & Products

Committed to Earning Your Business!

Steam & Hydronics Sales & Service
Manufacturers' Rep/Wholesale Distributor